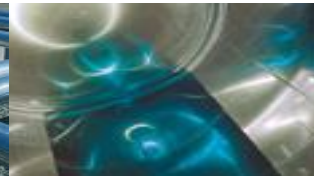
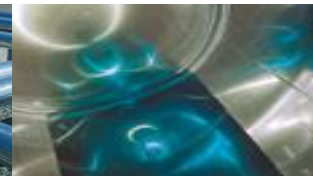


HVO100 A fossil free fuel

Presentation for TRAM
2017-03-08
Tomas Petterson
CEO





17th of August 2016

SYDÖSTRAN 20160818

Foodtankers vill pusha för miljödiesel

KARLSHAMN 21 timmar sedan, uppdaterad 20 timmar sedan



Riksdagsledamoten Suzanne Svensson invigde macken tillsammans med [Foodtankers](#) vd Tomas Pettersson.

FOTO: HENRIK BRANDBERG

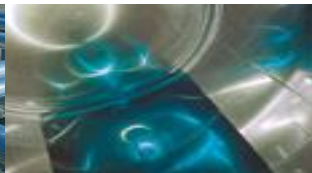
The Local news:

"FoodTankers pushes for Biodiesel"

"Using by-products from slaughterhouse"

"Animals in the tank..."

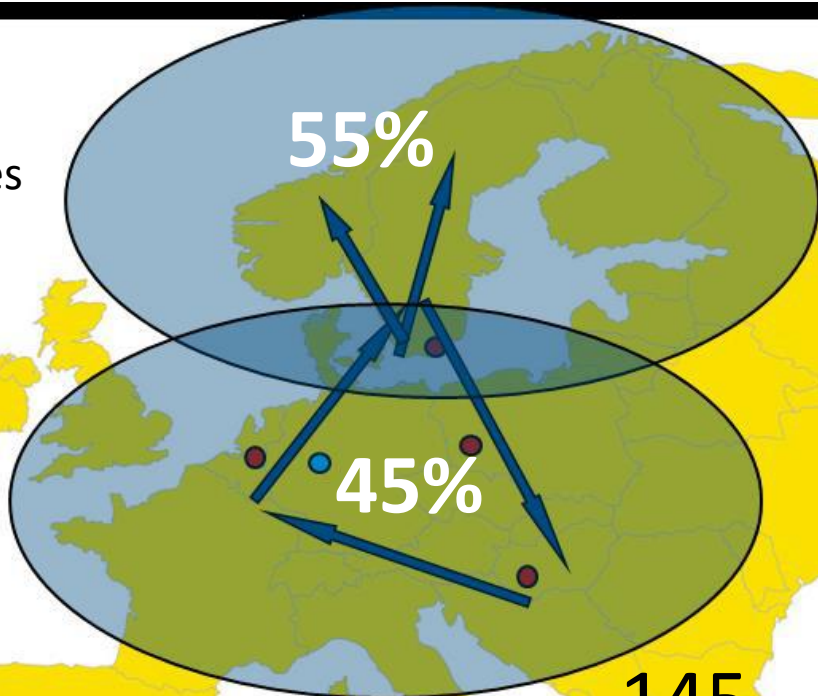
"First HVO100 station in Blekinge"



Who we are

222 MSEK in sales

11 MSEK profit



105 trucks

110 trailers

145 empl

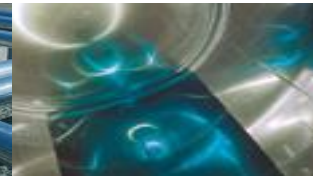
(67 SE, 44 PL, 33 HU, 1 NL)

11 subcontractors



CSR: ISO 26000





The WHY:

Many expects us to be a good and sustainable company!



Our customers

Our industry

Our society



Our owners



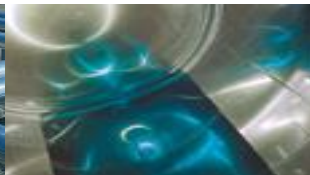
Our planet

Our government



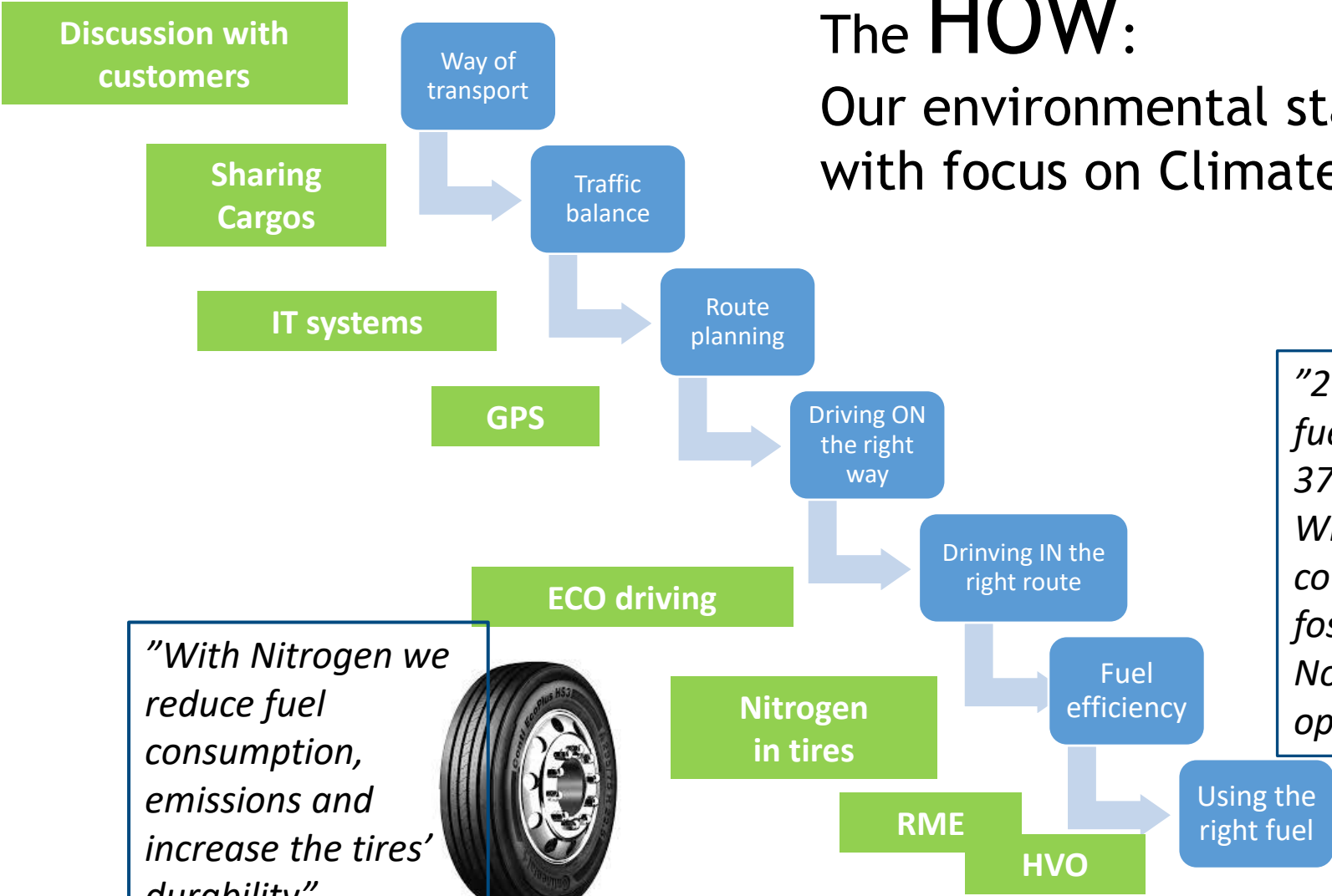
Our employees

Our subcontractors



The HOW:

Our environmental stair with focus on Climate



"With Nitrogen we reduce fuel consumption, emissions and increase the tires' durability"

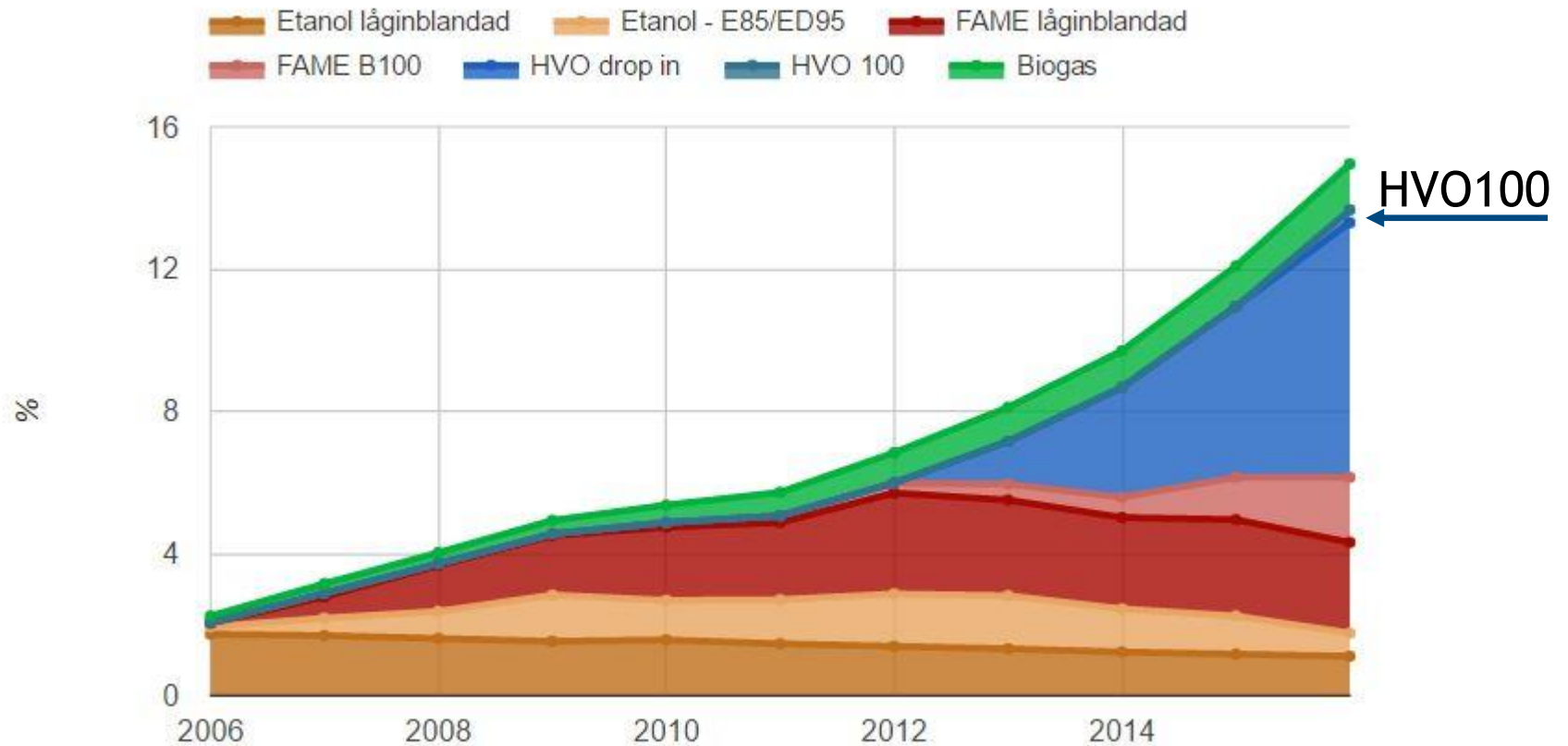


*"21 % renewable fuel 2015 in total
37 % in Nordic
With HVO100 we could almost be fossil free in the Nordic operations"*



HVO100 - what it is and how we can use it

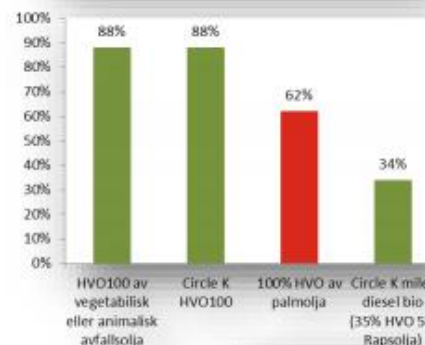
Renewable fuel in Sweden (energy) www.spbi.se



HVO (HYDROTREATED VEGETABLE OIL)

HVO (HYDRERADE VEGETABILISKA OLJOR)

- Den kemiska uppbyggnaden av produkten HVO är kolväteföreningar och kan beskrivas som en kopia på vanlig fossil diesel.
- Hög CO2 reduktion
- Prissatt mot diesel
- Ingen extra kostnad för konvertering av lastbilar
- HVO säljs både som låginblandning i diesel och som ren HVO, då kallad HVO100



BUILT ON HYDRO-CARBON, A COPY OF FOSSIL DIESEL (BUT FOSSIL FREE)

HIGH CO2 REDUCTION (90%)

PRICED AGAINST DIESEL

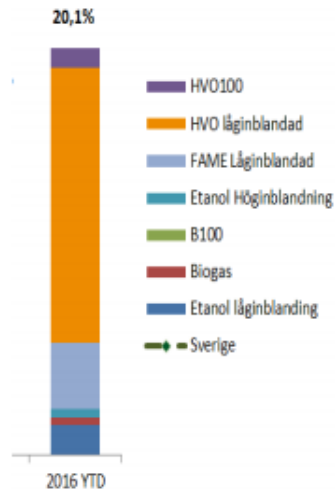
NO CONVERSION NEEDED FOR TRUCKS

BOTH DROP-IN AND PURE HVO (HVO100)

"SWEDEN NEEDS TO BROADEN IT'S BASE OF RAW MATERIAL TO BECOME INDEPENDENT ON FOSSIL FUEL 2030"

SVERIGE BEHÖVER BREDDA SIN RÅVARUBAS FÖR ATT NÅ FOSSILOBEROENDE 2030

Circle K 2016

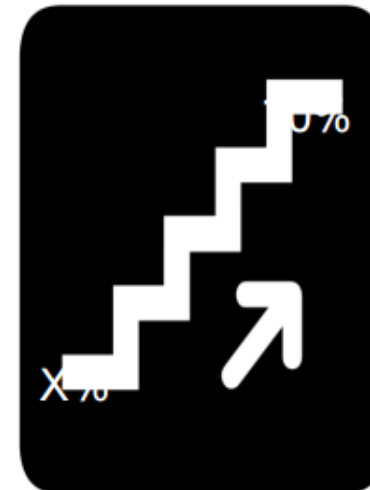


Fossiloberoende 2030



Circle K är medlemmar i [2030 sekretariatet](#)

Kvotplikt 2018/2019 -

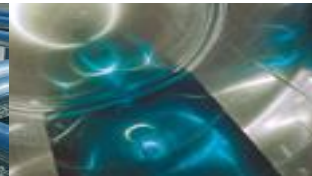


[Länk till Energimyndighetens förslag till vägval av styrmedel för ökad andel biodrivmedel i bensin och diesel \(publicerad 2016-11-17\)](#)



HVO100 in South East of Sweden

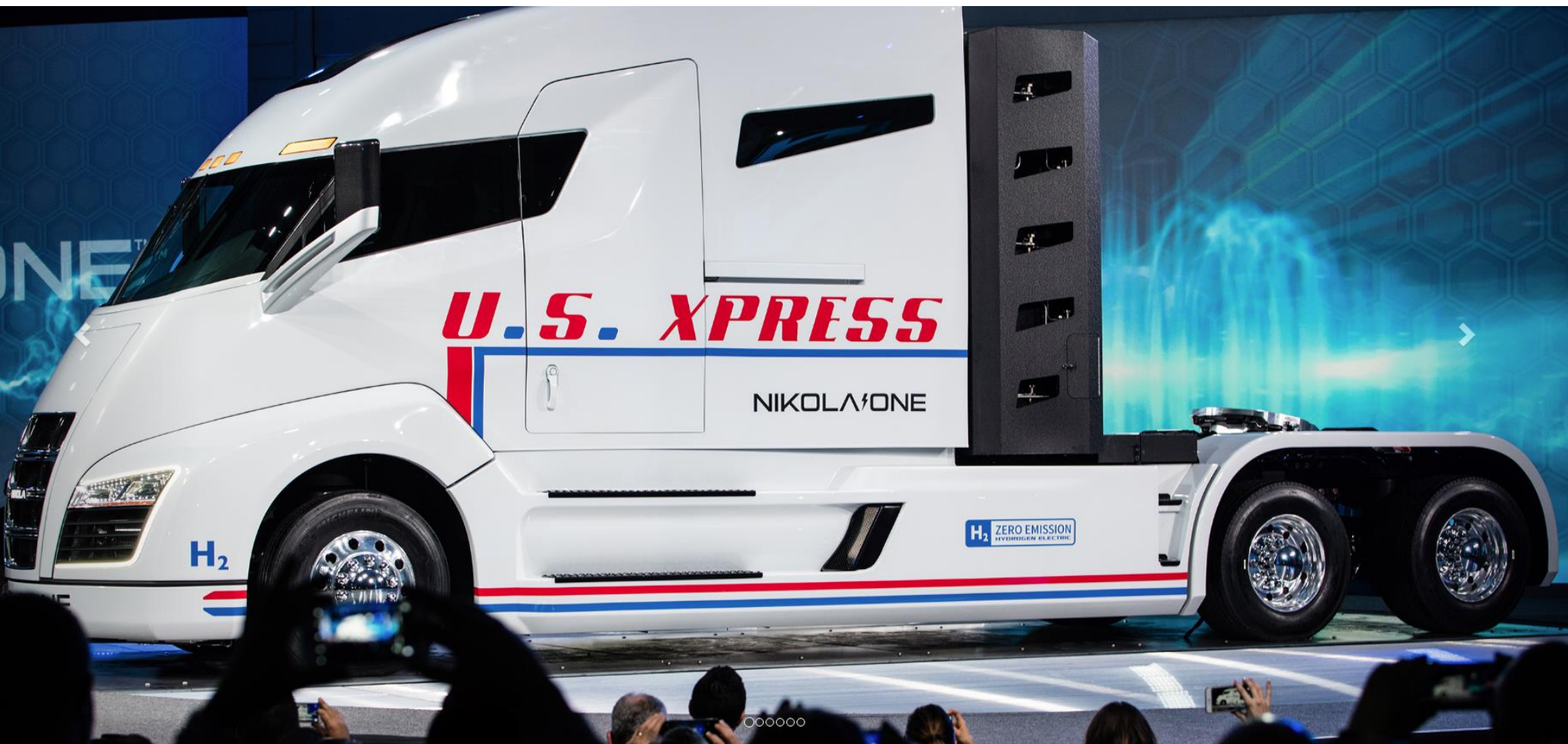
(From websites)



HVO100 - what will happen after 2018?

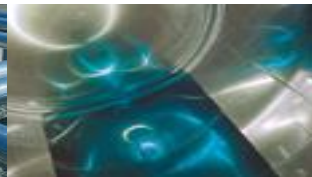
- No tax exemption (EU)
- Biofuel Quota?
- Raw material?
- Distribution?
- Pricing?
- Outside Sweden?





Nikola One Truck Revealed on December 1, 2016
Class 8 zero-emission hydrogen-electric truck in
production by 2020

From Nikola Motor website



Thank you!



tomas.petterson@foodtankers.com